#### DAI BOSATSU ZENDO MEMORANDUM

To: Executive Committee

From: Fusuryo, kjf

Re: Financial Statements

Date: August 5, 1999

Annexed is a set of profit/loss statements -- one in summary format, and the other showing complete detail – reflecting DBZ's operating income and expenses for the current fiscal year period ending June 30, 1999. It is accompanied by graphs representing similar information.

Due to substantial program revenues during July and August (to date), DBZ's cash position has improved. A summary of our current cash situation to date, reflecting available funds and current obligations is as follows:

Total Cash in Checking \$42,780.00 Total Undeposited Funds \$42,000.00

Total Available Funds \$56,780.00

Total Current Accounts Payable

(Bills due now) \$26,175.00

Total "Profit" for July \$30,605.00

This figure does not include O-Bon program fees from approximately 1/3 of the O-Bon participants who have yet to pay. Receipt of these funds should generate approximately \$4,500.00 in additional program fees this weekend.

As a result of these revenues, and additional anticipated revenues to come during August, it is likely that the "year-to-date" loss as of September 1, 1999, will be reduced from its current \$88,000, to approximately \$40-45,000.

### DAI BOSATSU ZENDO KONGO-JI Profit and Loss

January through June 1999

	Jan '99	Feb '99	Mar '99	Apr '99	May '99	Jun '99	TOTAL
Ordinary Income/Expense Income							
Contributions Income	5,026.27	1,734.14	749.00	1,265.00	183.51	7.091.26	16.049.18
Interest	1,033.93	718.08	442.89	0.00	0.00	0.00	2,194.90
Monastery Store Sales	773.77	944.53	355.24	1.432.46	3.462.20	5.791.63	12,759.83
Monastery Store Catalogue Sales	2,755.29	3,638.97	2,782.97	7,759.71	1,970.03	556.90	(19,463.87)
Monastery Store Shipping	213.17	166.10	242.04	224.04	85.55	85.85	1.016.75
Program Fees	300.00	0.00	2,289.00	15,931,39	10,735.06	25,845.00	55,100.45
Reimbursments	0.00	0.00	447.44	1,314.04	365.77	3,150.85	5,278.10
Sangha Meadow	0.00	0.00	0.00	200.00	0.00	0.00	200.00
Sales Tax Receipts	96.81	77.91	25.23	246.57	298.54	364.49	1,109.55
Total Income	10,199.24	7,279.73	7,333.81	28,373.21	17,100.66	42,885.98	113,172.63
Cost of Goods Sold							
Cost of Catalogue Sales	67.30	121.49	472.54	1,229,44	616.13	105.74	2.612.64
Cost of Monastery Store Sales	2,268.08	3,141.93	1.003.73	2,133.62	3,041.14	6,139.31	17,727.81
Fundraising Costs	1,724.65	223.91	780.48	42.90	498.36	4,088.20	7,358.50
Program Cost	0.00	0.00	122.47	24.96	642.01	3,214.97	4,004.41
Miscellaneous Cost	0.00	24.71	0.00	0.00	0.00	0.00	24.71
Total COGS	4.060.03	3.512.04	2,379.22	3,430.92	4,797.64	13,548.22	31,728.07
Conne Profit	0.400.04						
Gross Profit	6,139.21	3,767.69	4,954.59	24,942.29	12,303.02	29,337.76	81,444.56
Expense							
Reimbursible Expenses	0.00	0.00	0.00	0.00	1,500.00	244.77	1,744.77
Discount Expense	0.00	0.00	0.00	0.00	95.90	0.00	95.90
Uncategorized Expenses	0.00	800.00	0.00	0.00	0.00	0.00	800.00
Automobile Expense	559.01	47.12	1,369.87	803.40	2,903.60	1,092.95	6,775.95
Bank Service Charges	29.46	20.50	34.64	35.00	151.61	0.00	271.21
Dues and Subscriptions	0.00	0.00	0.00	0.00	452.40	0.00	452.40
Gifts & Donations	0.00	0.00	381.19	386.50	87.10	421.10	1,275.89
Insurance	2,621.00	0.00	1,370.51	1,256.50	758.49	0.00	6,006.50
Internet Service	0.00	65.85	0.00	0.00	59.85	0.00	125.70
Jisha	310.13	279.54	113.25	422.75	141.04	1,157.01	2,423.72
Library	0.00	0.00	90.91	0.00	0.00	0.00	90.91
Licenses and Permits	40.00	0.00	0.00	0.00	0.00	0.00	40.00
Office Supplies	376.39	0.00	0.00	498.30	0.00	0.00	874.69
Payroll Expense	16,135.39	9,576.09	9,345.33	13,450.11	10,667.18	11,710.00	70,884.10
Postage and Delivery	230.24	78.35	310.81	122.85	201.71	416.68	1,360.64
Taxes	1,345.57	800.00	395.33	0.00	0.00	565.59	3,106.49
Telephone	488.74	317.45	621.52	977.39	314.70	936.95	3,656.75
Tenzo	782.10	943.78	4,058.65	1,727.09	2,423.47	4,303.95	14,239.04
Travel & Ent	0.00	0.00	618.20	0.00	0.00	0.00	618.20
Travel & Entertainment	55.00	0.00	0.00	25.00	-305.38	-201.23	-426.61
Utilities	198.70	2,086.14	2,243.83	465.08	319.65	1,797.37	7,110.77
Zomu	869.17	150.00	1,344.32	588.87	181.32	548.17	3,681.85
Total Expense	24,040.90	15,164.82	22,298.36	20,758.84	19,952.64	22,993.31	125,208.87

### University of Hawai'i at Mānoa Library — Archives

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### DAI BOSATSU ZENDO KONGO-JI Profit and Loss

	Jan '99	Feb '99	Mar '99	Apr '99	May '99	Jun '99	TOTAL
Net Ordinary Income	-17,901.69	-11,397.13	-17,343.77	4,183.45	-7,649.62	6,344.45	-43,764.31
Other Income/Expense Other Income							
Endowment Fund	40,825.18	2,215.00	2,364.06	225.00	475.00	100.00	46,204.24
Other Income	0.00	0.00	0.00	146.02	0.00	0.00	146.02
Total Other Income	40,825.18	2,215.00	2,364.06	371.02	475.00	100.00	46,350.26
Other Expense							
Fund Transfer Expense	100,000.00	-10,825.18	-3,115.00	0.00	0.00	0.00	86,059.82
Other Expenses	690.00	800.35	800.00	800.00	1,100.00	440.00	4,630.35
Total Other Expense	100,690.00	-10,024.83	-2,315.00	800.00	1,100.00	440.00	90,690.17
Net Other Income	-59,864.82	12,239.83	4,679.06	-428.98	-625.00	-340.00	-44,339.91
Net Income	-77,766.51	842.70	-12,664.71	3,754.47	-8,274.62	6,004.45	-88,104.22
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#### DAI BOSATSU ZENDO KONGO-JI Profit and Loss

_	Jan '99	Feb '99	Mar '99	Apr '99	May '99	Jun '99	TOTAL
Ordinary Income/Expense Income							
Contributions Income Unrestricted	5,028.27	1,734.14	749.00	1,265.00	183.51	7,091.26	16,049.18
Total Contributions income	5,026.27	1,734.14	749.00	1,265.00	183.51	7,091.26	16,049.18
Interest	1,033.93	718.08	442.89	0.00	0.00	0.00	2,194.90
Monastery Store Sales	773.77	944.53	355.24	1,432.46	3,462.20	5,791.63	12,759.83
Monastery Store Catalogue Sales	2,755.29	3,638.97	2,782.97	7,759.71	1,970.03	556.90	19,463.87
Monastery Store Shipping Program Fees	213.17	166.10	242.04	224.04	85.55	85.85	1,018.75
Sesshin	0.00	0.00	1,500.00	2,935.00	950.00	9,500.00	14,885.00
Kessei	0.00	0.00	400.00	5,850.00	750.00	1,500.00	8,500.00
Intro to Zen Workshop	0.00	0.00	0.00	2,959.00	1,225.00 7.610.06	1,125.00 11,270.00	5,309.00 21,827.45
Open Space Guest Student	300.00	0.00	150.00 239.00	2,497.39 1,690.00	200.00	1,610.00	3,739.00
O-Bon	0.00	0.00	0.00	0.00	0.00	840.00	840.00
Total Program Fees	300.00	0.00	2,289.00	15,931.39	10,735.06	25,845.00	55,100.45
Reimbursments							
General	0.00	0.00	372.40	1,265.07	365.77	2,775.99	4,779.23 498.87
Personal Telephone	0.00	0.00	75.04	48.97	0.00	374.86	
Total Reimbursments	0.00	0.00	447.44	1,314.04	365.77	3,150.85	5,278.10
Sangha Meadow Sales Tax Receipts	0.00 96.81	0.00 77.91	0.00 25.23	200.00 246.57	0.00 298.54	0.00 364.49	200.00 1,109.55
Total Income	10,199.24	7,279.73	7,333.81	28,373.21	17,100.66	42,885.98	113,172.63
Cost of Goods Sold Cost of Catalogue Sales Store Catalogue Cost	10,100.24	7,210,10	7,000.01	20,010.21	.,,		,
Postage	67.30	121.49	93.59	164.44	268.18	105.74	818.74
Store Catalogue Cost - Other	0.00	0.00	378.96	1,065.00	349.95	0.00	1,793.90 2,612.64
Total Store Catalogue Cost	67.30	121.49	472.54	1,229.44	616.13		
Total Cost of Catalogue Sales	67.30	121.49	472.54	1,229.44	616.13	105.74	2,612.64
Cost of Monastery Store Sales Merchandise	2,156.00	3,141.93	993.85	1,879.38	3,041.14	6,089,65	17,301.95
Shipping & Handling	112.08	0.00	9.88	254.24	0.00	49.66	425.86
Total Cost of Monastery Store Sales	2,268.08	3,141.93	1,003.73	2,133.62	3,041.14	6,139.31	17,727.81
Fundraising Costs	200	0.00	0.00	0.00	0.00	1,453.50	1,453.50
Advertising Mail Solicitations	0.00	0.00	0.00	0.00	0.00	1,455.50	1,400.00
Postage	0.00	0.00	0.00	0.00	0.00	605.22	605.22
Paper & Printing	1,550.00	0.00	0.00	0.00	0.00	106.09	1,656.09
Total Mail Solicitations	1,550.00	0.00	0.00	0.00	0.00	711.31	2,261.31
Newsletter & Website	0.00	0.00	0.00	42.90	498.36	11.95	563.21
Postage Production Supplies	0.00	0.00	496.99	0.00	0.00	0.00	496.99
Photography	139.65	223.91	0.00	0.00	0.00	42.44	406.00
Printing	0.00	0.00	0.00	0.00	0.00	1,889.00	1,869.00 228.00
Newsletter & Website - Other	35.00	0.00	193.00	0.00	0.00	1,923.39	3,553.20
Total Newsletter & Website Supplies/Art	174.65 0.00	223.91	689.99 90.49	0.00	0.00	0.00	90.49
Total Fundraising Costs	1,724.65	223.91	780.48	42.90	498.36	4,088.20	7,358.50
Program Cost	1,724.00	220.01	700.40	42.00	-	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	.,
Guest House Cost							
Supplies	0.00	0.00	0.00	0.00	65.93	103.74	169.67
Equipment & Furnishings Utilities	0.00	0.00	0.00	0.00	33.30	370.33	403.63
Electricity	0.00	0.00	0.00	0.00	25.77	67.53	93.30
Propane	0.00	0.00	0.00	6.00	0.00	24.21	24.21
Total Utilities	0.00	0.00	0.00	0.00	25.77	91.74	117.51
Repairs & Maintenance	0.00	0.00	0.00	0.00	39.50	445.41	484.91
Guest House Cost - Other	0.00	0.00	0.00	24.96	0.00	0.00	24.96
Total Guest House Cost	0.00	0.00	0.00	24.96	164.50	1,011.22	1,200.68
Sun Moon Repairs/Maintenance	0.00	0.00	0.00	0.00	0.00	1,451.64	1,451.64

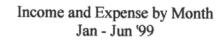
#### DAI BOSATSU ZENDO KONGO-JI Profit and Loss

University of Hawai'i at Mānoa Library — Archives

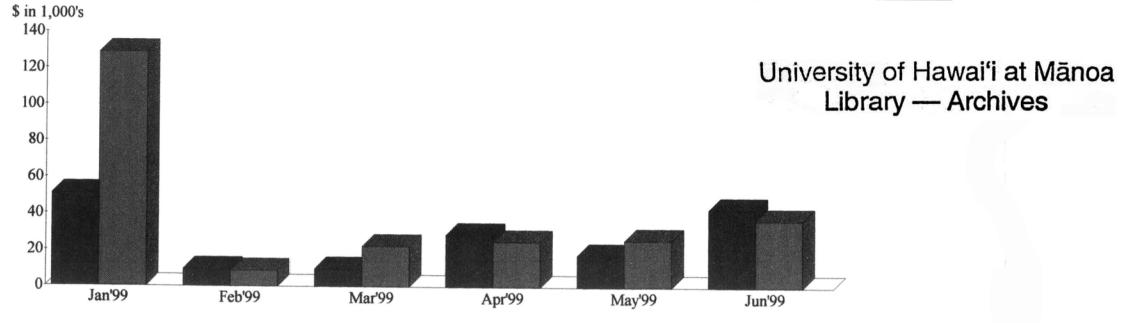
	Jan '99	Feb '99	Mar '99	Apr '99	May '99	Jun '99	TOTAL
Electric	0.00	0.00	0.00	0.00	9.61	23.29	32.90
Total Sun Moon	0.00	0.00	0.00	0.00	9.61	1,474.93	1,484.54
Open Space Cost	0.00	0.00	0.00	0.00	0.00	178.82	178.82
Sesshin Cost	0.00	0.00	122.47	0.00	467.90	350.00	940.37
O-Bon Cost	0.00	0.00	0.00	0.00	0.00	200.00	200.00
Total Program Cost	0.00	0.00	122.47	24.96	642.01	3,214.97	4,004.41
Miscellaneous Cost	0.00	24.71	0.00	0.00	0.00	0.00	24.71
Total COGS	4,060.03	3,512.04	2,379.22	3,430.92	4,797.64	13,548.22	31,728.07
Gross Profit	6,139.21	3,767.69	4,954.59	24,942.29	12,303.02	29,337.76	81,444.56
Expense							
Reimbursible Expenses Discount Expense	0.00	0.00	0.00 0.00	0.00 0.00	1,500.00 95.90	244.77 0.00	1,744.77 95.90
Uncategorized Expenses	0.00	800.00	0.00	0.00	0.00	0.00	800.00
Automobile Expense Gasoline	201.04						
Repairs & Maintenence	325.01 234.00	0.00 47.12	312.87 1,057.00	0.00 243.67	302.52 2,601.08	374.40 718.55	1,314.80 4,901.42
Automobile Expense - Other	0.00	0.00	0.00	559.73	0.00	0.00	559.73
Total Automobile Expense	559.01	47.12	1,369.87	803.40	2,903.60	1,092.95	6,775.95
Bank Service Charges	29.46	20.60	34.64	35.00	151.61	0.00	271.21
Dues and Subscriptions Gifts & Donations	0.00	0.00	0.00	0.00	452.40	0.00	452.40
Insurance	0.00	0.00	381.19	386.50	87.10	421.10	1,275.89
Liability insurance	2,621.00	0.00	1,370.51	1,256.50	758.49	0.00	6,006.50
Total Insurance	2,621.00	0.00	1,370.51	1,256.50	758.49	0.00	6,006.50
Internet Service Jisha	0.00	65.85	0.00	0.00	59.85	0.00	125.70
Cleaning Supplies	0.00	0.00	0.00	22.99	6.99	205.89	235.87
Flowers	0.00	30.00	30.00	0.00	0.00	35.00	95.00
Furnishings & Fixtures Jisha Supplies	0.00 310.13	0.00 249.54	0.00 83.25	0.00 370.12	21.66 105.43	789.00 97.20	810.66 1,215.67
Miscellaneous	0.00	0.00	0.00	29.64	6.96	29.92	66.52
Total Jisha	310.13	279.54	113.25	422.75	141.04	1,157.01	2,423.72
Library	0.00	0.00	90.91	0.00	0.00	0.00	90.91
Licenses and Permits Office Supplies	40.00 376.39	0.00 0.00	0.00 0.00	0.00 498.30	0.00	0.00 0.00	40.00 874.69
Payroll Expense	570.56	0.00	0.00	490.30	0.00	0.00	674.09
Employee Benefits Emergency Medical/Dental	0.00	900.00	400.00				
Health Insurance	7,085.09	380.00 545.79	100.00 3,095.03	100.00 4,199.81	0.00 4,616.88	0,00 5,659.70	580.00 25,002.30
Total Employee Benefits	7,085.09	925.79	3,195.03	4,299.81	4,516.88	5,569.70	25,582.30
Payroll Expense - Other	9,050.30	8,650.30	6,150.30	9,150.30	6,150.30	6,150.30	45,301.80
Total Payroli Expense	16,135.39	9,576.09	9,345.33	13,450.11	10,667.18	11,710.00	70,884.10
Postage and Delivery Taxes	230.24	78.35	310.81	122.85	201.71	416.68	1,360.64
Real Property	1,345.57	0.00	0.00	0.00	0.00	0.00	1,345.57
Land Fill	0.00	800.00	0.00	0.00	0.00	0.00	800.00
Sales Tax	0.00	0.00	395.33	0.00	0.00	565.59	960.92
Total Taxes	1,345.57	800.00	395.33	0.00	0.00	565.59	3,106.49
Telephone Cellular	35.38	30.12	44.60	59.29	35.76	33.44	238.59
Local	219.11	0.00	335.88	635.09	0.00	618.77	1,808.85
Long Distance	234.25	287.33	241.04	283.01	278.94	284.74	1,609.31
Total Telephone	488.74	317.45	621.52	977.39	314.70	936.95	3,656.75
Tenzo Food	758.12	943.78	3,926.62	4 500 20	0.007.00	8,000.07	49.050.05
Supplies	756.12 17.99	943,78 0.00	3,926.62 106.67	1,503.60 79.77	2,237.86 0.00	3,988.97 0.00	13,356.95 204.43
Utensils & Smallwares	7.99	0.00	25.36	23,06	23.92	9.99	90.32
Tenzo - Other	0.00	0.00	0.00	120.66	161.69	304.99	587.34
Total Tenzo	782.10	943.78	4,058.65	1,727.09	2,423.47	4,303.95	14,239.04
Travel & Ent Travel	0.00	0.00	618.20	0.00	0.00	0.00	618.20
Total Travel & Ent	0.00	0.00	618.20	0.00	0.00	0.00	618.20
	0.00	0.00	010.20	0.00	0.00	0.00	010.20

#### DAI BOSATSU ZENDO KONGO-JI Profit and Loss

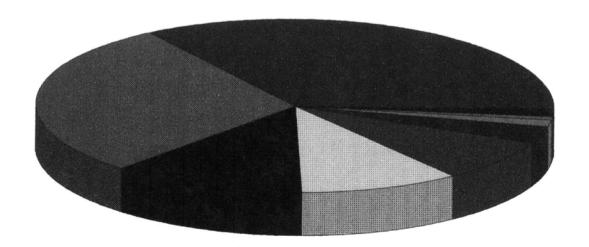
	Jan '99	Feb '99	Mar '99	Apr '99	May '99	Jun '99	TOTAL
Travel & Entertainment							
Parking/Tolls	55.00	0.00	0.00	25.00	-305.38	-201,23	-426.61
Total Travel & Entertainment	55.00	0.00	0.00	25.00	-305.38	-201.23	-426.61
Utilities							
Fuel Oil							
Monastery	0.00	0.00	0.00	0.00	196.99	151.44	348.43
Total Fuel Oil	0.00	0.00	0.00	0.00	196.99	151.44	346.43
Gas and Electric							
Gatehouse Guesthouse	198.70 0.00	0.00 187.71	0.00 206.15	0.00	122.66	190.23	511.59
Monastery	0.00	1,898.43	2,037.68	0.00 465.08	0.00	0.00 1,455.70	393.88 5,856.89
Total Gas and Electric	198.70	2,086.14	2,243.83	485.D8	122.66	1,645.93	6,762.34
Total Utilities	198.70	2,086.14	2,243.83	465.D8	319.65	1,797.37	7,110.77
Zomu			2,233.03		010.30	1,707.07	7,110.77
Electricity							
Garage (Meter 55023287)	202.50	0.00	0.00	0.00	26.68	6.58	235.76
Shop (Meter 7463)	0.00	0.00	0.00	0.00	19.34	0.00	19.34
Total Electricity	202.50	0.00	0.00	0.00	46.02	6.58	265.10
Equipment Repairs & Maintenance	0.00	0.00	0.00	0.00	2.00	2444	
Total Equipment	0.00	0.00	0.00	0.00	0.00	311.14	311.14
Garden	-	0.00	0.00	0.50	0.00	311.14	311,14
Supplies	0.00	0.00	0.00	0.00	0.00	52.83	52.83
Garden - Other	0.00	0.00	0.00	195.28	0.00	12.00	207.28
Total Garden	0.00	0.00	0.00	195.28	0.00	64.83	260.11
General Repairs & Maintenance Paint & Supplies	555.10				F 4	5.4	
Plumbing	555.46 0.00	150,00 0,00	219.35 0.00	0.00	45.00	0.00 13.23	969.81 33.23
Septic	0.00	0.00	450.00	0.00	20.00	0.00	450.00
Zomu Supplies	111.21	0.00	62.97	393.59	70.30	0.00	638.07
General Repairs & Maintenance - Other	0.00	0.00	0.00	0.00	0.00	152.39	152.39
<b>Total General Repairs &amp; Maintenance</b>	666.67	150.00	732.32	393.59	135.30	165.62	2,243.50
Outside Labor	0.00	0.00	612.00	0.00	0.00	0.00	612.00
Total Zomu	869.17	150.00	1,344.32	588.87	181.32	548.17	3,681.85
Total Expense	24,040.90	15,164.82	22,298.36	20,758.84	19,952.64	22,993.31	125,208.87
Ordinary Income	-17,901.69	-11,397.13	-17,343.77	4,183.45	-7,649.62	6,344.45	-43,764.31
er Income/Expense							
Other Income							
Endowment Fund Other Income	40,825.18	2,215.00	2,364.06	225.00	475.00	100.00	46,204.24
otal Other Income	0.00	0.00	0.00	146.02	0.00	0.00	146.02
	40,825.18	2,215.00	2,364.06	371.02	475.00	100.00	46,350.26
ther Expense Fund Transfer Expense							
Other Expenses	100,000.00	-10,825.18 800.35	-3,115.00 800.00	0.00 00,008	0.00 1,100.00	0.00 440.00	86,059.82 4,630.35
otal Other Expense	100,690.00	-10,024.83	-2,315.00	800.00	1,100.00	440.00	90,690.17
Other Income	Annual Control of the						
	-59,864.82	12,239.83	4,679.06	-428.98	-625.00	-340.00	-44,339.91
come	-77,766.51	842.70	-12,664.71	3,754.47	-8,274.62	6,004.45	-88,104.22





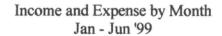


Income Summary Jan - Jun '99

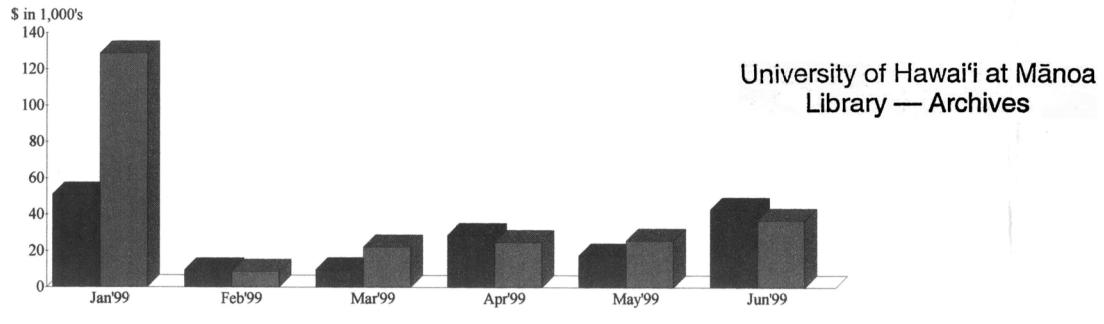


Program Fees	%34.54
Endowment Fund	28.96
Monastery Store Catalogue Sale	es 12.20
Contributions Income	10.06
Monastery Store Sales	8.00
Reimbursments	3.31
Interest	1.38
Sales Tax Receipts	0.70
Monastery Store Shipping	0.64
Sangha Meadow	0.13
Other Income	0.09
Total	\$159,522.89

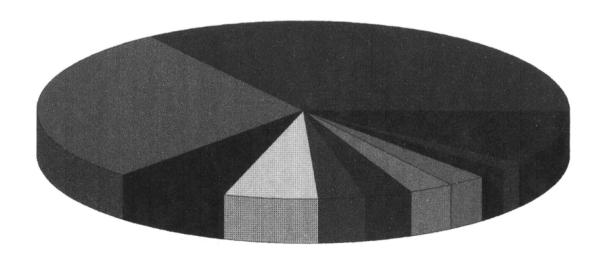
By Account







Expense Summary Jan - Jun '99



Fund Transfer Expense	%34.75
Payroll Expense	28.63
Cost of Monastery Store Sales	7.16
Tenzo	5.75
Fundraising Costs	2.97
Utilities	2.87
Automobile Expense	2.74
Insurance	2.43
Other Expenses	1.87
Program Cost	1.62
Other	9.22
Total	\$247,627.11

By Account